



Nate W. Blackburn

Director

Nate Blackburn is a Director in Phillips Murrah's Dallas office whose practice is focused on corporate and CRE transactions. He represents local and national real estate clients and other corporate clients across a variety of asset classes.

Contact

nwblackburn@phillipsmurrah.com

Dallas

214.434.1919 Main
469.485.7350 Direct
214.434.1370 Fax

Practice Areas

- Real Estate and Land Use
- Mergers and Acquisitions
- Business Law

Education

- University of Oklahoma College of Law (J.D., 2007)
- University of Oklahoma (B.A., Business Administration, Finance and Energy Management, 2000)

Admissions

- State Bar of Texas (2010)

Biography

Nate Blackburn is a Shareholder and Director in the Dallas office of Phillips Murrah, focusing his practice on corporate and real estate transactions. Nate assists clients with matters relating to real estate purchases and sales, development, title review, financing and leasing, as well as corporate transactions including formation and governance, borrowing and lending, asset and equity sales, workouts and general corporate counsel to small and medium sized companies.

In Nate's real estate practice, he represents local and national real estate developers, lenders, borrowers, investors, landlords, tenants, receivers and other corporate clients on a range of projects including apartments and condominiums, industrial, office, multi-family residential, retail, and shopping centers. His corporate practice includes representation of a wide variety of midmarket clients as asset and equity sellers, buyers, lenders and borrowers.

Prior to joining Phillips Murrah, Nate was a founding partner of the Dallas law firm Blackwell, Blackburn, Herring & Singer. Earlier in his career, he practiced as a corporate and real estate transactions attorney at law firms located in Phoenix, Arizona, and Dallas, Texas.

He earned his Doctor of Jurisprudence from the University of Oklahoma School of Law in 2007, and his Bachelor of Business Administration in Finance and Energy Management from the University of Oklahoma in 2000.

Professional Organizations

- Dallas Bar Association
- Texas Bar Association

Experience

- Representing national convenience store operators in the acquisition, leasing and due diligence review for over 100 stores
- Drafting and negotiating triple net leases for national restaurant clients
- Representing national investors and operators in the acquisition, financing and structuring of multi-tenant industrial parks and large retail centers
- Directing comprehensive real estate due diligence analysis, including title and survey,

for multi-state property acquisitions

- Guiding investors through the purchase and recapitalization of distressed assets
- Negotiating preferred equity and mezzanine loan documentation for tiered real estate capitalization stacks
- Representing court-appointed receivers in the management, leasing and sale of multifamily and retail properties
- Documenting and negotiating credit agreements and workouts for national factoring companies
- Overseeing asset and equity acquisitions for growth-focused companies
- Forming and structuring limited liability companies and partnerships for real estate and corporate investors
- Preparing operating agreements, buy-sell agreements and corporate resolutions governing day-to-day operations and major capital events
- Negotiating vendor contracts, master service agreements and construction documents for a variety of midmarket businesses