



## Beau M. Patterson

### OF COUNSEL

Beau M. Patterson is an attorney whose legal and practical business experiences make him an asset to any business leader in need of a strategic partner. Beau works primarily as an outside general counsel to his business clients, advising and assisting them in responding to existing legal needs while also helping to anticipate and plan for those that may not yet have come into focus. Beau has also served as in-house General Counsel for Continental Intermodal Group LP in Fort Worth, Texas, the nation's largest sand transloading and last-mile logistics company.

### CONTACT

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#### Dallas

214.615.6405 Main

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#### Oklahoma City

405.235.4100 Main

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### PRACTICE AREAS

- Bankruptcy and Restructuring
- Mergers and Acquisitions
- Private Wealth, Estate Planning and Business Succession
- Real Estate Transactions

### EDUCATION

- Oklahoma City University School of Law (J.D., summa cum laude, 2001)

### ADMISSIONS

- Oklahoma
- U.S. District Court for the Northern District of Texas
- U.S. Bankruptcy Court for the Northern District of Texas
- U.S. Bankruptcy Court for the Southern District of Texas
- U.S. Bankruptcy Court for the Western District of Texas

### BIOGRAPHY

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Mr. Patterson's focus is on creating solutions for his client's legal challenges. His practice is primarily transactional, with an emphasis on mergers and acquisitions, corporate governance, public and private capital raises, debt offerings, real estate transactions and restructurings.

Mr. Patterson was born in Port-of-Spain, Trinidad and Tobago. He was raised throughout the United States but primarily in Oklahoma. He currently resides in Keller, Texas with his wife and three daughters, though his eldest daughter teaches at Hefner Middle School in Oklahoma City.

### EXPERIENCE

- Acquisition and enforcement of largest portfolio of last mile logistics-related patents and intellectual property in US
- Acquisition of multiple sand transloading facilities from largest US-based sand company which, together with negotiation and implementation of corresponding forward staging contracts, constituted an integrated transaction valued in excess of \$75MM
- Acquisition and development of North America's largest joint use transloading facility in Loving, NM
- Lead private and public debt processes totaling \$250MM
- Lead negotiation and sale of Oklahoma-based Digital Tutors, Inc. to Utah-based PluralSight, Inc. Transaction valued at more than \$100MM. Served as DTI's outside general counsel, advising on all legal aspects of their business
- Represented Global Gaming Solutions, LLC, a subsidiary of the Chickasaw Nation, in acquiring Lone Star Park, a horse racing track in Grand Prairie, Texas, from Magna Entertainment Corp. through a bankruptcy-based asset purchase
- Advised one of Oklahoma's largest insurance premium finance companies as

outside general counsel, assisting with legal, operational, regulatory and compliance matters. Lead as counsel for numerous asset and stock acquisitions of the company's primary competitors

- Represented numerous public and private real estate developers and builders in obtaining county and municipal zoning approvals for projects involving significant legal challenges, contested public foreclosures, mixed-use opposition, traffic and drainage difficulties, and legacy zoning issues

## RECOGNITION

- Marian Opala Outstanding Law Graduate (2001, Oklahoma City University School of Law)
- OCU School of Law Distinguished Law Alumnus of the Year (2011, Oklahoma City University School of Law)

## PUBLICATIONS

- [Beau M. Patterson joins Phillips Murrah Dallas office](#)